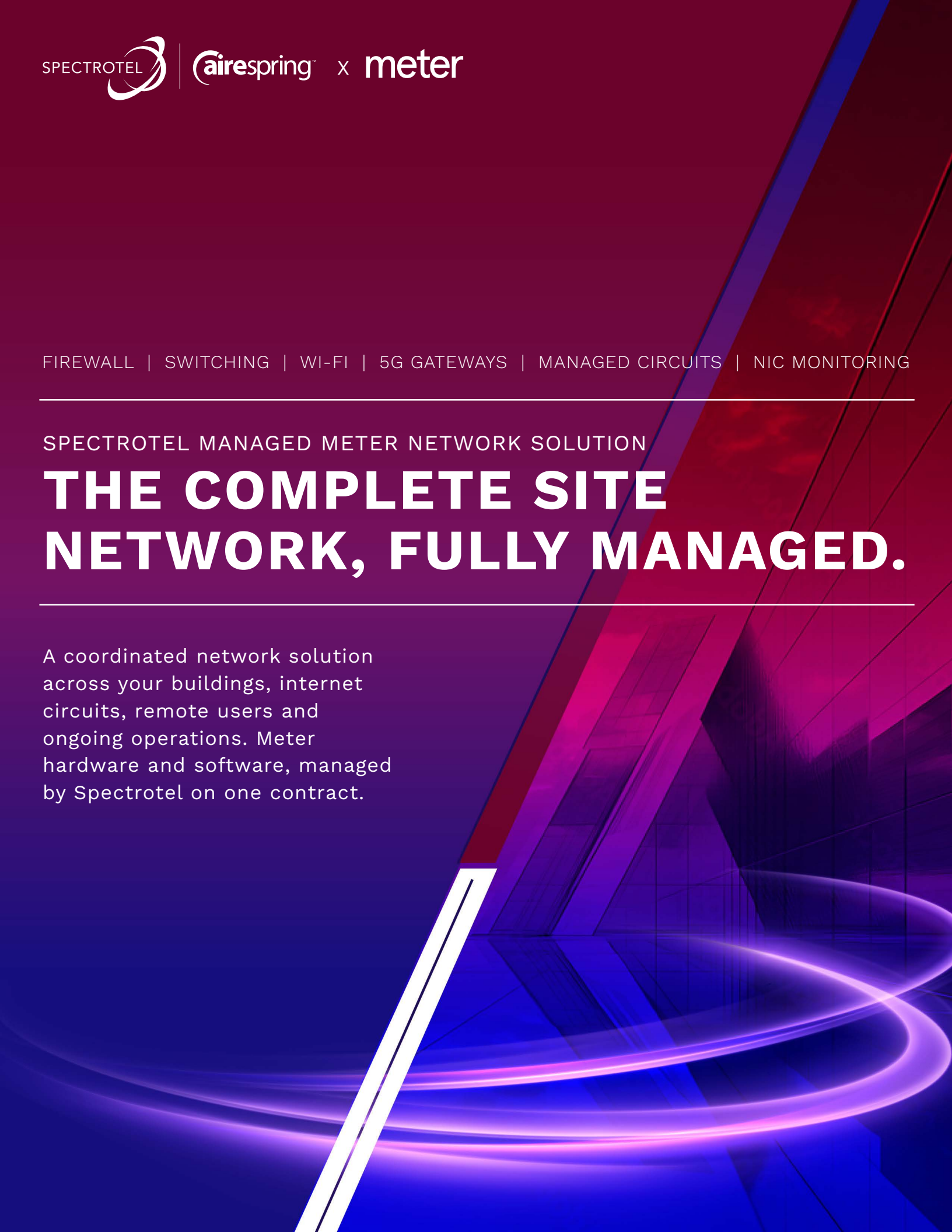
SPECTROTEL | airespring™ X meter

FIREWALL | SWITCHING | WI-FI | 5G GATEWAYS | MANAGED CIRCUITS | NIC MONITORING

SPECTROTEL MANAGED METER NETWORK SOLUTION

THE COMPLETE SITE NETWORK, FULLY MANAGED.

A coordinated network solution across your buildings, internet circuits, remote users and ongoing operations. Meter hardware and software, managed by Spectrotel on one contract.



WHAT IS THE MANAGED METER NETWORK?

The Spectrotel Managed Meter Network is a complete building network delivered as a fully managed service. Meter provides the hardware, software, design and deployment. Spectrotel adds managed internet and cellular circuits, 24/7 NIC monitoring and ongoing support in one coordinated experience.

Instead of buying, integrating and maintaining equipment from several vendors, you subscribe to a working network at each location, with one contract, one bill and one partner accountable for performance.

AT A GLANCE

What it is

Your site network, from circuits to access points, as one managed subscription.

Who it's for

- Multi-site organizations and lean IT teams approaching a refresh, renewal or new site.
- Large or operationally important spaces
  - Warehouses, distribution centers, campuses, offices, retail environments, and other locations where network performance affects operations.

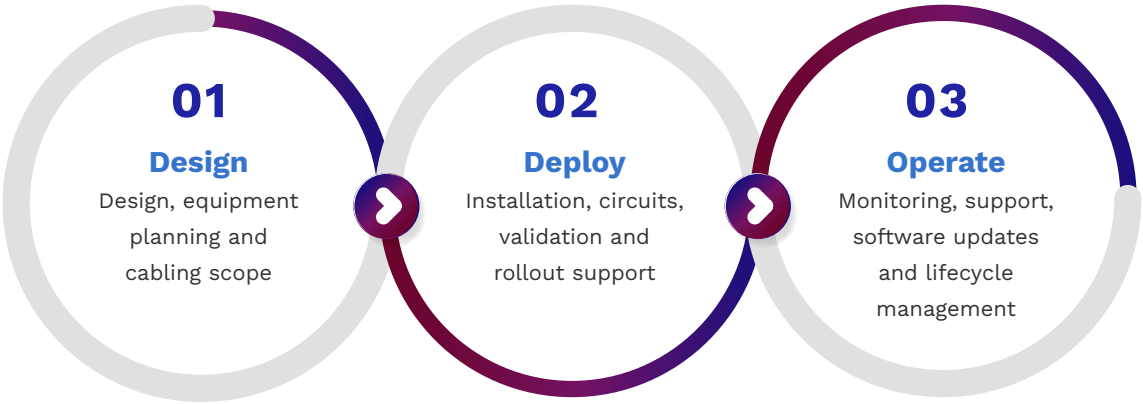
What's included

Meter hardware and software, managed circuits, monitoring, support and eligible refreshes.

How it's delivered

Designed, deployed and operated for you, with options to add Cato security or cellular.

HOW IT COMES TOGETHER



THE CHALLENGE

RUNNING A NETWORK SHOULDN'T TAKE A TEAM OF VENDORS

Most site networks are assembled from parts: hardware, circuits and an integrator or in-house team holding it together. Every renewal, refresh and outage pulls IT away from the business.

Too many vendors

Separate contracts and support lines for every layer.

Endless refresh cycles

Licenses and end-of-support dates trigger new capital projects.

Stretched IT teams

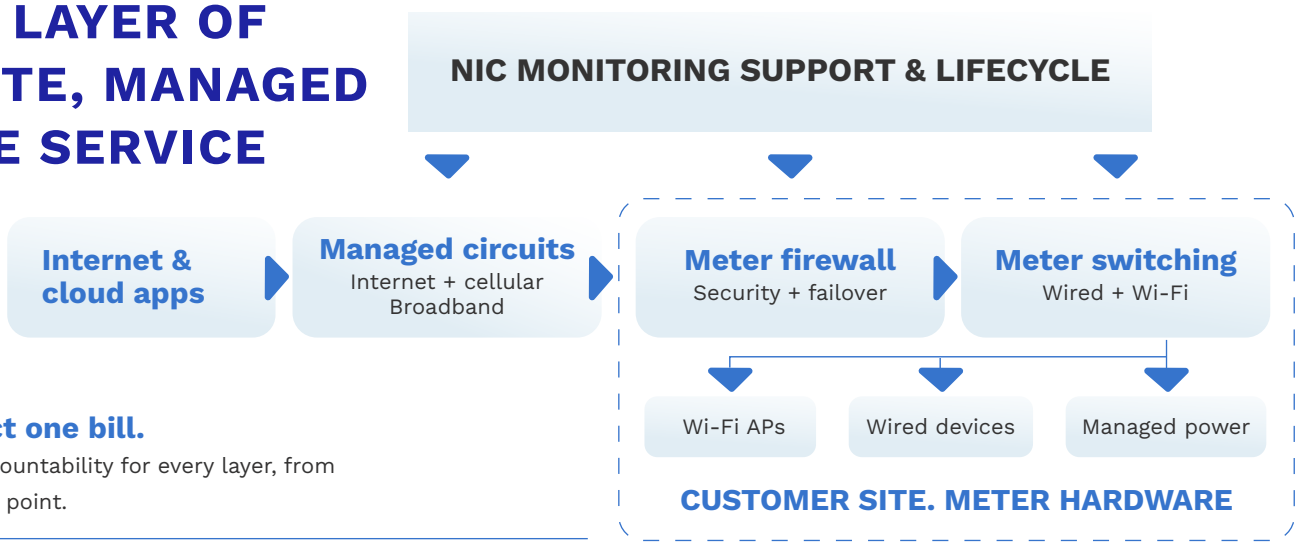
Small teams monitoring and fixing many locations.

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THE SOLUTION

EVERY LAYER OF THE SITE, MANAGED AS ONE SERVICE



One contract one bill.
One point of accountability for every layer, from circuit to access point.

OUR VALUE PROPOSITION

ONE ACCOUNTABLE PARTNER FOR YOUR COMPLETE SITE NETWORK, DELIVERED AS A PREDICTABLE SERVICE.

From internet circuits to the access point, we design, deploy, monitor and support it all, so your team can focus on the business instead of the network.

BUSINESS OUTCOMES

WHAT CHANGES FOR YOUR ORGANIZATION

Fewer disruptions
Proactive NIC monitoring and cellular failover help keep sites running.

Predictable spending
A planned monthly expense, with eligible hardware refreshes included.

More time for IT
Day-to-day administration is offloaded, freeing lean teams for strategic work.

Consistent site rollouts
Standard design and deployment bring new locations online the same way every time.

Fewer vendors to manage
One contract, one bill and one point of contact for circuits, hardware and support.

Security that scales
Built-in security at the branch, with Cato SASE for remote users when you need it.

VALUE FOR EVERY STAKEHOLDER

IT leaders
Central visibility and less time on routine administration

Finance
Predictable operating costs and fewer contracts

Operations
Reliable connectivity where the network drives the business

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WHAT THE MANAGED METER SOLUTION PROVIDES

A COMPLETE NETWORK, AS A SERVICE

Branch hardware
Firewalls, switches, Wi-Fi access points, 5G gateways and managed power devices from one vendor.

Network software
Centralized configuration, topology visibility, logs, secure tunnels and multi-site management.

Design and deployment
Network design, equipment planning, installation, cabling scope, validation and rollout support.

Operations and lifecycle
Monitoring, support, maintenance, software updates and eligible hardware refreshes.

HOW SPECTROTEL ADDS VALUE

ONE COORDINATED EXPERIENCE

Extensive carrier portfolio. A broad choice of internet and cellular providers, with simplified procurement and management.

Managed service coordination. Circuits, hardware, software, deployment and support brought together as one experience.

Unified NIC portal. The AI-powered Network Intelligence Center gives visibility, insights and proactive management across your environment.

Optional Cato service. Add broader SASE, remote user security and a private backbone when you need them.

A broader portfolio relationship. One long-term partner for evolving network and security needs across locations, users and the cloud.

IS IT RIGHT FOR YOU?

BUILT FOR ORGANIZATIONS LIKE YOURS

Operationally important spaces
Where network performance directly affects operations.

Multi-site organizations
Needing consistent, reliable networking at scale.

Lean IT teams
That want to offload day-to-day network administration.

At a decision point
Approaching refreshes, renewals or new site programs.

Large or operationally important spaces
Warehouses, distribution centers, campuses, offices, retail environments, and other locations where network performance affects operations

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THREE SOLUTION PATHS

START WHERE YOU NEED TO

Meter Network
The complete building network as a service.

Meter + managed circuits
Add managed internet and cellular connectivity.

Meter + Cato
Add cloud-delivered security and a private backbone.

Also available: UCaaS/CCaaS · POTS replacement · Managed Enterprise Mobility

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